No one does it like *you*

Canon

CANON **MANAGED DOCUMENT SERVICES**

Let Canon manage your printing and documents while you focus on growing your business.

CANONMDS
Managed Document Services

INTRODUCING CANON MDS FOR SMALL & MEDIUM BUSINESS

CANONMDS
Managed Document Services

Business decision-makers often find themselves spending more time managing their processes and efficiencies than focusing on what's important... growing their business. And it can be difficult to know what's actually being spent on processes such as internal printing and digital document sharing.

The Canon team has been listening to the needs of business decision-makers and we know that, if your business is in a growth phase, time and money are two resources you can't afford to waste.

"**Canon MDS has helped us increase the productivity of our IT team, saving us thousands this year alone.** Plus, we've been able to allocate print costs to individual jobs, so we can actually see how profitable each client is."

INTRODUCING CANON MDS FOR SMALL & MEDIUM BUSINESS

CANONMDS
Managed Document Services

For over seven years, Canon MDS has been driving printing efficiencies for some of Australia's biggest companies, saving them time, money and significant carbon emissions. The great news is we now have Canon MDS packages specifically designed to help small to medium businesses achieve the same outstanding results.

Canon Managed Document Services (MDS) is a total document management and reporting system helping SMBs **reduce print and staff costs, improve efficiencies, increase document security and reduce their carbon footprint.**

How can Canon MDS help your Small to Medium Business?

The Canon MDS approach combines the right people, process and technology to unlock insights into your business' print behaviour and performance. Canon MDS helps you gain control of your documents and processes by optimising & streamlining your print environment.

The Canon MDS team will explore your business needs, then bring together the people and processes to unlock productivity and drive cost savings — allowing you to focus on what is most important — running and growing your business.

GET THE CANON MDS
ADVANTAGE

Canon MDS combines:

1. Canon's Award-Winning Technology
2. Industry expertise
3. Process (Proven Five-Step methodology)

This approach ensures you receive the very best service and value for money.

1. DISCOVER

First, we analyse your current print and document environment to identify your key business needs and the factors hindering your profit and efficiency.

2. DESIGN

We then design and propose a solution that meets your needs and uncovers potential savings *(in dollars, time and environmental waste)* for your business.

3. TRANSITION

We seamlessly transition your business by implementing your new managed document solution, enabling and empowering your team with the right tools and training.

4. MANAGE

Easily track your progress through monthly Print Insight reports that will provide you with data and insight into your print management usage to help you work more efficiently. In addition, with our Select and Enterprise packages, you'll have a dedicated Client Service Manager to help you get the best out of your print and document environment.

5. REVIEW

Canon MDS captures service and performance information to deliver continual improvements and support your evolving business needs, which means all you have to do is enjoy the savings and get on with growing your business!

Companies that implement an MDS Program could expect to reduce their printing costs by 20-30%*

* Source: IDC, 2016

Essentials

" **Canon MDS revealed that two of our eight printers were experiencing more down-time than they were performing tasks.**

While we were aware of the problem, we had no idea that it was costing our business so much."

Essentials

MDS Essentials

SUITABLE FOR: **Less than 500 seats**
PRINTERS: **5 - 20**

'MDS Essentials' is the most cost effective way to introduce a document management solution to your small to medium business. Be blown away by the improved efficiencies, increased document security and cost savings the MDS Essentials plan will bring to your business, all while having the flexibility and tools to self-manage your printing environment.

Includes a monthly insights report and unlimited access to the Canon Help Desk.

215

PEOPLE

10

PRINTERS

30%

POTENTIAL PRINT SAVINGS

Select

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"**Our company has been positively transformed by Canon MDS.** By outsourcing print management, we can now dedicate our time and purpose to servicing our customers and growing our business."

Select

MDS Select

SUITABLE FOR: **501 - 1000 seats**
PRINTERS: **21 - 50**

'MDS Select' equips your business with a document management solution helping free-up your IT team. This package will promptly reveal what you spend on print, provide insights into your usage and identify further cost savings.

Our Project Management team provides change-management materials and end-user training to your team to minimise the headache of implementation for your own IT personnel and disruption to your business. Our team will create awareness of your new print policy, help you understand your print behaviours, and provide advice to optimise your usage.

A dedicated Canon Client Services Manager (CSM) will then facilitate the day-to-day running of your solution, and provide monthly reports, regular reviews and updates – which will free up your IT team further.

522
PEOPLE

26
PRINTERS

30%
POTENTIAL PRINT SAVINGS

Enterprise

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" **The savings we made with Canon MDS allowed us to increase the resource of our IT department.** That's had an amazing impact on everyone else that relies on them."

Enterprise

MDS Enterprise

COST: By Quote
SUITABLE FOR: **1000+ employees**

Fully tailored bespoke solution

'MDS Enterprise' is our customisable document management offering, that can be scaled to meet your business requirements.

For medium to large sized organisations, this package goes above and beyond end-user training and reporting. Through an extensive discovery process our team will design a tailored managed print solution to help you achieve your business objectives. The solution may include a team of print specialists who are responsible for 24/7 onsite support, service and ongoing consultation for your print and document systems.

Canon MDS Enterprise can transform the way your organisation operates its printing and document management.

2300
PEOPLE

121
PRINTERS

30%
POTENTIAL PRINT SAVINGS

FIND OUT WHICH PACKAGE BEST MATCHES YOUR BUSINESS

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		Essentials	Select	Enterprise
Discover	Fleet Intelligence Assessment	✓	✓	—
	Advanced Fleet Intelligence Assessment	X	X	✓
Design	Hardware & Workflow Design *Standard	✓	✓	—
	Hardware & Workflow Design *Customised	X	X	✓
Transition	Project Management Services	X	✓	✓
	Deployment & Change Management Services *Standard	✓	✓	—
	Deployment & Change Management Services *Customised	X	X	✓
Manage	Help Desk Services	✓	✓	Custom
	Dedicated Client Services Manager	X	✓	✓
	Proactive Supplies & Service Fulfillment	X	✓	✓
	Valet Services – Onsite Print Care & Support	X	X	Custom
Review	Standard Monthly Report	✓	✓	✓
	Customised Monthly Report	X	X	Custom
	Quarterly Reviews	X	X	✓
	Annual Strategic Reviews	X	✓	✓

*Additional services available

Contact your Canon representative directly or call **1800 444 199** to discuss how Canon's Managed Document Services can help your small business. Alternatively, visit **canon.com.au/business** for more information.

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