

No one does it  
like you

Canon

“Canon took the time to understand our needs right from the start and presented a proposal that suited what we wanted, not what they wanted to sell. Once they put it all in place, it all happened exactly as it should and the staff think it’s great. Because the system is more productive, they’ve become more productive, so it’s a win all round.”

**Mike Haworth**  
General Manager, Mahoneys

“In addition to the significant workflow and security efficiencies, what impressed us was Canon’s clear, no-nonsense approach. As a company, we fully appreciate how the legal process can be very daunting for our clients, so we make it as clear as possible, using plain English at all times. Canon treated us in a similar way and it gave us great confidence.”

**Graeme McFadyen**  
CEO, Trilby Misso Lawyers

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## LEGAL MINDS SHOULD BE FREE TO WORK ON LEGAL ISSUES

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We know that giving out legal advice is something you take seriously. We also know that you wouldn’t want your clients to act on legal matters without consulting you. After all, your advice is valuable, and their legal interests are better served by you and your professional expertise.

This same principle applies to the value that we at Canon can offer your legal practice. We know our business, and how our business can help yours. We also know that by hiring specialists like us to do those tasks that aren’t part of your core role you’ll be free to do what you do best.



# FOCUS ON YOUR CLIENTS. WE'LL TAKE CARE OF THE OTHER DETAILS.

## Access documents where it matters

With Therefore™ you can reduce paperwork, without compromising accuracy or confidentiality. Better still, you can enjoy mobile access to those vital documents – wherever you happen to be. It will help you to communicate with your clients, update time onto electronic timesheets, and complete your records digitally, even while in court.

Therefore™ Document Management Solutions



## Integrate your office and realise the benefits

A Document Management System from Canon can help improve your daily work processes, offering an integrated system that will connect to your existing practice management systems and help streamline all your internal processes. Have a seamless experience between the office or the home office, so you can allocate your printing costs or scan directly to a particular case or matter. So, now your most repetitive professional tasks can be done easily, painlessly and more cost effectively no matter where you are.

Therefore™ Document Management Solutions, IRIS Document Capture Solutions, uniFLOW



## Your data is valuable – so protect it

When it comes to your firm's information, being able to access your documents from anywhere anytime is critical. Having the right systems in place ensures your documents are safe, secure and mitigates data breaches, keeping your firm's data from falling into the wrong hands. Nothing is more important – for your firm or your clients.

Therefore™ Document Management Solutions, IT Managed Services



## Enjoy a comprehensive IT solution

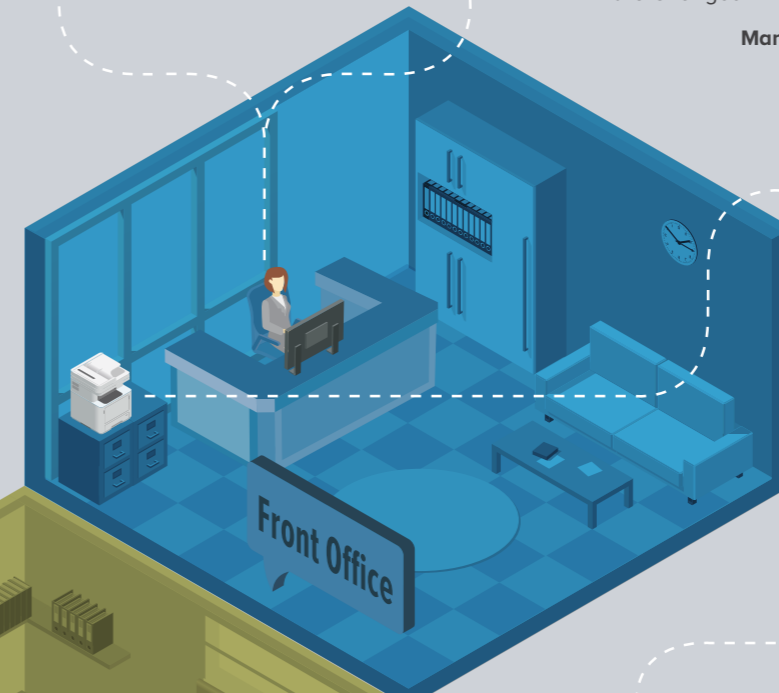
Canon Business Services (previously known as Harbour IT), has over 20 years experience providing Managed IT and Cloud Services. So not only can we manage your printing environment expertly, we can also take care of your ongoing IT Services, including updating your IT systems and purchasing new hardware and software as you require it. We'll ensure you're covered for all eventualities with experts who'll oversee your systems, and be there for you whenever you need immediate assistance.

Managed IT and Cloud Services

## Integrate to your Practice Management System

We have been working with the legal practice management systems to help streamline your document processes and improve productivity. We can scan directly into the leading practice management systems against matters and also help you disperse print costs to your matters.

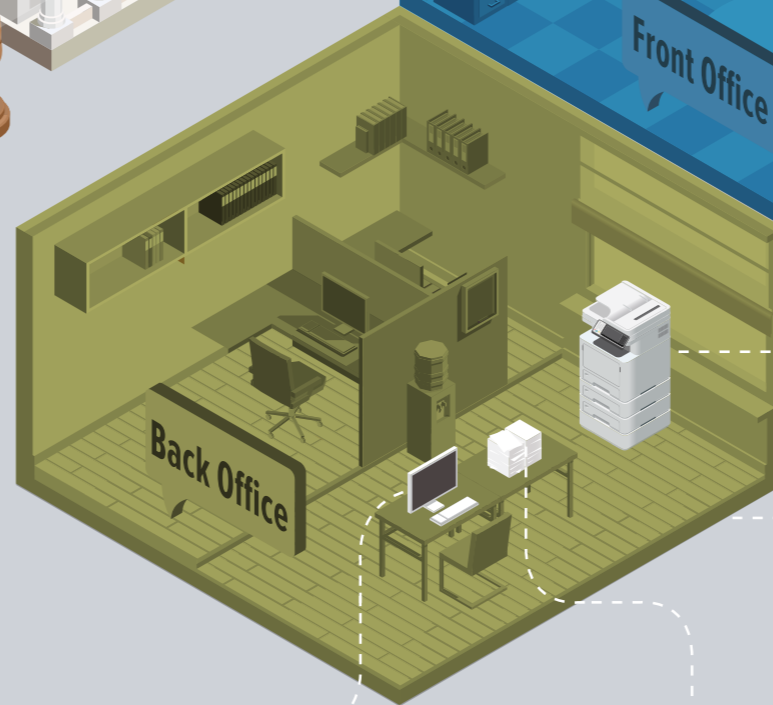
uniFLOW, IRIS Document Capture Solutions



## Print more cost-effectively

Our range of high-volume printers can help you be more cost-effective with your existing printing, even on small print runs. Whatever kind of printer you need, we'll help meet your daily printing needs, and your quick turnaround deadlines.

Canon Managed Document Services, Canon Multifunction Devices, uniFLOW, Canon Production Print Solutions



## Enjoy all the advantages of automation

With Canon's Document Management System, Therefore™, you'll be able to reduce your long paper-based processing times. It will also set you up to make the most of analytics, and put you in a position to allow virtual team collaboration to help you hit your deadlines.

Therefore™ Document Management Solutions, Canon's Digitisation Services

## Digitise and update your records

With our back-scanning service, your paper documents can now be digitised, indexed and made more accessible in a PDF format. Alternatively, Canon's leading range of scanners will allow you to digitise your own documents.

Canon's Digitisation Services, IRIS Document Capture Solutions, Canon Document Scanners

## Business Process Outsourcing (BPO)

Free up the burden of managing non-core processes by outsourcing. You don't need to allocate staff within your firm for your office printing. Our Converga staff can take care of it for you, ensuring that your firm's employees are free to focus on more important things. Furthermore, with a managed concierge service available, you'll even be freed from having to manage your own reception.

Canon Business Services

